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# ***COMPANY INFORMATION***

## **BOARD OF DIRECTORS**

Air Vice Marshal ( R ) M.Ikramullah Bhatti  
Air Commodore ( R ) Zafar Iqbal Mir  
Air Commodore (R) Tanweer Muhammad Sheikh  
Shahid Hameed  
Imran Hafeez  
Hammad Ahmed Butt  
Syed Hamza Gillani

## **CHIEF EXECUTIVE OFFICER**

Asif Suleman

## **CHIEF FINANCIAL OFFICER**

Tariq Rafi Khan

## **COMPANY SECRETARY**

Tariq Rafi Khan

## **AUDITORS**

Anjum Asim Shahid Rehman  
Chartered Accountants

## **LEGAL ADVISOR**

Shaukat Law Associates

## **REGISTERED OFFICE**

10<sup>th</sup> Floor, Shaheen Complex, M.R.Kayani Road, Karachi.

## **HEAD OFFICE**

10<sup>th</sup> Floor, Shaheen Complex, M.R.Kayani Road, Karachi.

## **SHARE REGISTRAR**

M/s Corplink (Pvt) Ltd  
Wings Arcade, 1-K, Commercial, Model Town, Lahore.

# **OFFICES**

## **Head Office**

10th Floor, Shaheen Complex  
M.R. Kayani Road, Karachi - 74200  
Tel. # 32630370-75, 32213950-51, Fax # 32626674  
E-mail: [sihifc@cyber.net.pk](mailto:sihifc@cyber.net.pk)  
URI: [www.shaheeninsurance.com](http://www.shaheeninsurance.com)  
UAN: (021) 111-765-111

## **Lahore**

Zonal Head - Mr. Naveed Butt

Office # 4, 6th floor, Shaheen Complex  
opp: PTV Station 38, Abbott Road,  
Lahore  
Tel# 042-36376270, 36376274, 36376278, 36376279  
Fax# 042-36376276  
E-mail: [lhr\\_zone@shaheeninsurance.com](mailto:lhr_zone@shaheeninsurance.com)

## **Karachi**

### **Progressive Plaza Branch**

Branch Manager - Mr. Sohail Najam Kidwai  
705, 7th Floor, Progressive Plaza,  
Beaumont Road, Near P.I.D.C  
Tel. # (021) 35653041-2, 35658251-2  
Fax # (021) 35653043  
E-mail: [ppb@shaheeninsurance.com](mailto:ppb@shaheeninsurance.com)

### **Lahore Corporate**

Branch Manager Mr. Shoaib Ansar

Office # 6, 6th floor, Shaheen Complex  
opp: PTV Station 38, Abbott Road,  
Lahore  
Tel# 042-36370384, 36370741, 36370742  
Fax# 042-36370385

## **Islamabad**

Zonal Head - Mr. Khalid Sarwar

H. # 46, Khayban-e-Suhurwardy, G-6/4, Islamabad  
Tel. #(051)2829590, 2873204,2829552  
Fax # (051) 2829515  
E-mail: [Isb@shaheeninsurance.com](mailto:Isb@shaheeninsurance.com)

### **Plaza Branch**

Branch Manager-Mr. Mustufa Zafar Dada  
Room No. 112, 1st Floor, Plot No. G-7, Block-9,  
The Plaza Kehkashan Clifton Karachi.  
Tel#(021)35308351-52,35308359  
Fax# (021) 35308353

## **Faisalabad**

Branch Manager - M. Akhtar Rao

2nd Floor, Sitara Towers, Bilal Chowk  
Civil Lines, Faisalabad  
Tel. # (041)2614112, 2621370, 2630644-5  
Fax#(041)2631514  
E-mail: [fsd@shaheeninsurance.com](mailto:fsd@shaheeninsurance.com)

**Peshawar**

Branch Manager - Mr. Muhammad Shoaib Khan

6th Floor, State Life Building  
34 - The Mall, Peshawar Cantt.  
Tel. # (091) 5273122, Fax # (091) 5273106  
E-mail: psw@shaheeninsurance.com

**Rawalpindi Branch**

Branch Manager - Mr. Mujahid Raza

House No. 02-A/2, Block 'A', Near 6th Road,  
Satellite Town, Rawalpindi  
Tel#(051)4581354,4581355,4580096  
Fax # (051) 4581353  
E-mail: rwp@shaheeninsurance.com

**Mirpur Azad Kashmir**

Branch Manager - Mr. Sikandar

Shaheen House  
House No. 81, Sector F-2,  
Mirpur Azad Kashmir  
Tel# (05827) 434559  
E-mail: mpajk@shaheeninsurance.com

**Sargodha**

Branch Manager - Mr. Nadeem Awan

66-Civil Lines, First Floor, Khan Arcade  
Court Road, Sargodha  
Tel.# (048) 3741018  
Fax.# (048) 3741208

**Multan**

Branch Manager - Mr. Arshad Mehmood Khan

Shalimar Colony near Madrasa Khair-ul-Muarif  
Bosan Road Multan.  
Tel # (061) 6750001-3  
Fax# (061) 6750004  
E-mail: mul@shaheeninsurance.com

**Hyderabad**

Branch Manager - Syed Shaukat Ali

Upper 2nd Floor  
H # 75, Soldier Bazar  
Tel. # (022) 2720487  
Fax # (022) 2720489  
E-mail: hyd@shaheeninsurance.com

**Sialkot**

Branch Manager - Mr. Muhammad Mujahid Ali

104, First Floor, Kareem Plaza, Defence  
Road, Near Allama Iqbal Town, Sialkot  
Tel.# (052) 3250982, 3550131  
Fax.# (052) 3257412  
E-mail: sil@shaheeninsurance.com

## ***DIRECTORS' REPORT TO THE MEMBERS***

The Board of Directors is pleased to present before you the unaudited financial statements of the Company for the period ended 30 June 2012.

The Results are summarized below:

	<b>June 2012</b>	<b>June 2011</b>	<b>% Age</b>	<b>December 2011</b>
<b>All Figures Rs. in '000'</b>				
Gross Premium Written	381,359	395,499	(3.58)	644,325
Net Premium Revenue	259,278	232,021	11.75	482,963
Net Claims	169,999	124,114	36.97	247,642
Underwriting Results	5,578	36,766	(84.83)	83,565
Investment Income	9,248	11,681	(20.83)	11,654
Profit / (Loss) Before Tax	(22,815)	16,660	(236.94)	25,199
Profit / (Loss) After Tax	(22,815)	13,735	(266.11)	19,244
Earning Per Share	(0.82)	0.60	(236.67)	0.79

During the period under review, the continuing severe shortage of power and gas and deteriorating law and order situation in the country is putting pressure on already thin margins of the general insurance sector and your Company was no exception to it. Due to selective underwriting gross premiums of your Company decreased by 3.5% as compared to corresponding period. However, the net premium revenue of your Company registered a substantial increase of 11.75% in the same period mainly due to increase in marine business of your Company.

The overall net claims had increased by 36.97% as compare to the corresponding period of last year mainly due to certain theft claims in motor business of the Company near the period end. Furthermore, claims on health business also increased during the period resulting in pushing this class of business into losses as compared to a profit in corresponding period.

The investment income for the three months period ended was Rs. 9.248 million as against Rs. 11.681 million in the corresponding period of last year.

Losses in health and accident business has pushed the bottom line of your Company into red and the Pre-tax loss for the six months period ended is Rs. 22.815 million compared to the profit of Rs. 13.735 million in the corresponding period of last year.

Worsening law and order situation is putting more and more pressure on general economic environment and potential investment opportunities. Fallout of this situation is raising claim incidents and ever increasing re-insurance expense for the Company. Viewing difficult period ahead, your Company is well geared up to increase its market share gradually year on year basis. Management of your Company will focus on steady top line growth in all segments of the current business as well as working on innovative ideas to offer new value added products to its clients in personal lines of business.

Your Directors would like to place on record their appreciation to the field force, officers and staff of the Company for the dedicated contribution.

Your Directors would also like to thank the Securities and Exchange Commission of Pakistan, Pakistan Reinsurance Company Limited and all our reinsurers for their continued guidance and support.

*M. Ikram - mibhatti*

**M. Ikramullah Bhatti**  
**Air Vice Marshal R.**  
**Chairman**

**Dated: September 03, 2012**

**AUDITOR'S REPORT TO THE MEMBERS OF SHAHEEN INSURANCE COMPANY LIMITED  
ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION**

*Introduction*

We have reviewed the accompanying condensed interim balance sheet of **Shaheen Insurance Company Limited** (the Company) as at June 30, 2012, and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of cash flows, condensed interim statement of changes in equity, condensed interim statement of premium, condensed interim statement of claims, condensed interim statement of expense, condensed interim statement of investment income and notes to the accounts (here-in-after referred to as the "condensed interim financial information") for the six-month period then ended. Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards, as applicable in Pakistan, for condensed interim financial reporting. Our responsibility is to express a conclusion on this condensed interim financial information based on our review. The figures for the quarters ended June 30, 2012 and 2011 have not been reviewed, as we are required to review only the commulative figures for the six-month period ended June 30, 2012.

*Scope of Review*

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

*Basis for Qualified Conclusion*

1. Last year, the Company carried out reverse repo transactions against shares of a related party. However, upon maturity, the transaction was settled through acquisition of property under construction at a value of Rs. 101,039,922 which was classified under 'capital work in progress'. During the period, the Company has reversed the settlement and classified the amount of reverse repo of Rs. 95,643,105 in 'loans - others' (refer note 10.1 of the condensed interim financial information) and associated mark-up of Rs. 4,244,982 in 'sundry receivable'. This amount is un-secured and no mark-up has been accrued from the maturity of this transaction to the balance sheet date. However, the Company has made no provision for non-recoverability of the amount of reverse repo transaction along with mark-up thereon. Had the provision been made against this amount, the loss for the six months ended June 30, 2012 and accumulated loss would have been higher by the amount of provision so made.
2. The Company has not made provision in respect of long outstanding premium due but unpaid (refer note 13 to the condensed interim financial information) from its related parties amounting to Rs. 118.78 million. Had the provision been made in the condensed interim financial information, the loss for the six months period ended June 30, 2012 and accumulated loss would have been higher by the amount of provision so made.

*Qualified Conclusion*

Based on our review, with the exception of the matters stated in paragraph 1 and 2 above, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

**Date: September 03, 2012  
Karachi**

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**Anjum Asim Shahid Rahman  
Chartered Accountants  
Shahzada Saleem Chughtai**

## **CONDENSED INTERIM BALANCE SHEET**

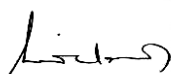
	<b>Un-audited June 30, 2012</b>	<b>Audited December 31, 2011</b>
Note - - - - -	(Rupees)	- - - - -
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>		
<b>Share capital and reserves</b>		
Authorised share capital 30,000,000 (December 31, 2011: 30,000,000) ordinary shares of Rs. 10 each	<u><b>300,000,000</b></u>	<u>300,000,000</u>
Issued, subscribed and paid-up share capital 30,000,000 (December 31, 2011: 25,000,000) ordinary shares of Rs. 10 each	7 <b>300,000,000</b>	250,000,000
Accumulated loss	<b>(27,350,762)</b>	(4,535,102)
General reserve	<u><b>20,000,000</b></u>	<u>20,000,000</u>
<b>Shareholders' equity</b>	<b>292,649,238</b>	265,464,898
<b>UNDERWRITING PROVISIONS</b>		
Provision for outstanding claims (including IBNR)	<b>183,887,828</b>	146,407,523
Provision for unearned premiums	<b>336,277,145</b>	282,506,788
Commission income unearned	<b>13,952,130</b>	12,260,024
<b>Total underwriting provisions</b>	<b>534,117,103</b>	441,174,335
<b>CREDITORS AND ACCRUALS</b>		
Premium received in advance	<b>13,493,212</b>	9,044,804
Amount due to other insurers / reinsurers	<b>73,164,411</b>	46,792,721
Accrued expenses	<b>2,506,004</b>	2,250,243
Agents' balances	<b>36,831,892</b>	35,112,971
Taxation - Provisions less payments	<b>-</b>	402,025
Other creditors and accruals	8 <b>27,410,528</b>	28,162,722
	<b>153,406,047</b>	121,765,486
<b>BORROWINGS</b>		
Liabilities against assets subject to finance lease	<b>3,375,777</b>	3,717,845
<b>OTHER LIABILITIES</b>		
Dividend payable - unclaimed	<b>398,384</b>	398,934
<b>TOTAL LIABILITIES</b>	<u><b>691,297,311</b></u>	<u>567,056,600</u>
<b>TOTAL EQUITY AND LIABILITIES</b>	<u><b>983,946,549</b></u>	<u>832,521,498</u>
<b>CONTINGENCIES AND COMMITMENTS</b>		
9 The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.		

## AS AT 30 JUNE 2012

	<b>Un-audited June 30, 2012</b>	<b>Audited December 31, 2011</b>
	Note - - - - -	(Rupees) - - - - -
<b>CASH AND BANK DEPOSITS</b>		
Cash and other equivalents	76,958	115,874
Current and other accounts	<u>78,229,377</u>	<u>26,207,941</u>
	<b>78,306,335</b>	<b>26,323,815</b>
<b>LOANS - secured, considered good</b>		
To employees	2,454,799	2,774,059
Others - un - secured	10 <b>95,643,105</b>	-
<b>INVESTMENTS</b>		
	11 <b>54,019,452</b>	51,782,068
<b>INVESTMENT PROPERTIES</b>		
	12 <b>28,383,246</b>	29,303,165
<b>CURRENT ASSETS - others</b>		
Premiums due but unpaid	13 <b>422,336,292</b>	305,080,051
Amounts due from other insurers / reinsurers	<b>61,446,155</b>	71,538,937
Accrued investment income	<b>111,320</b>	30,045
Reinsurance recoveries against outstanding claims	<b>23,947,161</b>	22,719,570
Taxation - payments less provisions	<b>919,022</b>	-
Deferred commission expense	<b>42,357,645</b>	47,749,478
Advances, deposits and prepayments	<b>90,080,636</b>	88,017,883
Sundry receivable	<b>5,202,629</b>	2,891,763
	<b>646,400,860</b>	<b>538,027,727</b>
<b>FIXED ASSETS</b>		
<b>Tangible</b>		
<b>Owned</b>		
Furniture, fixtures and office equipment	14 <b>11,508,353</b>	12,591,694
Motor vehicles	<b>22,439,934</b>	26,546,696
Capital work in progress - office premises	<b>34,750,008</b>	135,789,930
	<b>68,698,295</b>	174,928,320
<b>Intangible</b>		
Computer software	<b>5,128,124</b>	969,712
Capital work in progress - Integrated General Insurance System	<b>1,700,000</b>	4,800,000
	<b>6,828,124</b>	5,769,712
<b>Leased</b>		
Motor vehicles	<b>3,212,333</b>	3,612,632
<b>TOTAL ASSETS</b>	<b><u>983,946,549</u></b>	<b><u>832,521,498</u></b>



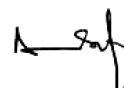
**Chairman**



**Director**



**Director**



**Chief Executive Officer**



Condensed Interim Profit and Loss Account (Unaudited)  
For the quarter and six month period ended June 30, 2012

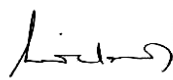
	Quarter ended June 30,						2011 Aggregate
	Fire and property damage	Marine, aviation and transport	Motor	Accident and Health	Others	2012 Aggregate	
	Rupees						
<b>REVENUE ACCOUNT</b>							
Net premium revenue	15,907,229	7,743,721	63,338,673	23,940,786	12,607,223	123,537,632	115,946,882
Net claims	(1,591,374)	(587,970)	(32,845,118)	(24,652,522)	(14,747,339)	(74,424,323)	(61,920,788)
Management expenses	(2,943,352)	(1,458,003)	(11,728,351)	(4,467,302)	(2,336,105)	(22,933,113)	(21,727,890)
Net commission	(3,945,303)	(2,136,166)	(8,723,354)	(1,776,330)	(1,485,885)	(18,067,038)	(14,466,553)
Net underwriting expenses	(6,888,655)	(3,594,169)	(20,451,705)	(6,243,632)	(3,821,990)	(41,000,151)	(36,194,443)
<b>Underwriting result</b>	7,427,200	3,561,582	10,041,850	(6,955,368)	(5,962,106)	8,113,158	17,831,651
Investment income						1,081,283	5,865,532
Rental income						523,818	523,818
Other income						285,759	1,163,459
General and administrative expenses						(19,471,276)	(17,226,284)
<b>(Loss) / Profit before tax</b>						(9,467,258)	8,158,176
Provision for taxation - current						1,000,000	(1,824,636)
<b>(Loss) / Profit after tax</b>						(8,467,258)	6,333,540
<b>(Loss) / Earnings per share - basic and diluted</b>	17					(0.28)	Restated 0.25

	Six month period ended June30,						2011 Aggregate
	Fire and property damage	Marine, aviation and transport	Motor	Accident and Health	Others	2012 Aggregate	
	Rupees						
<b>REVENUE ACCOUNT</b>							
Net premium revenue	32,171,463	18,840,027	129,190,939	53,153,514	25,921,842	259,277,785	232,021,257
Net claims	(5,288,223)	(4,006,517)	(84,662,470)	(58,295,430)	(17,746,648)	(169,999,288)	(124,114,148)
Management expenses	(5,692,369)	(3,333,525)	(22,858,845)	(9,404,901)	(4,586,571)	(45,876,211)	(41,169,803)
Net commission	(8,360,419)	(5,379,778)	(17,894,288)	(4,448,566)	(1,740,277)	(37,823,328)	(29,971,119)
Net underwriting expenses	(14,052,788)	(8,713,303)	(40,753,133)	(13,853,467)	(6,326,848)	(83,699,539)	(71,140,922)
<b>Underwriting result</b>	12,830,452	6,120,207	3,775,336	(18,995,383)	1,848,346	5,578,958	36,766,187
Investment income						9,247,965	11,680,935
Rental income						1,047,636	1,047,636
Other income						451,556	1,469,085
General and administrative expenses						(39,141,775)	(34,404,139)
<b>(Loss) / Profit before tax</b>						(22,815,660)	16,559,704
Provision for taxation - current						-	(2,824,636)
<b>(Loss) / Profit after tax</b>						(22,815,660)	13,735,068
<b>Profit and loss appropriation account:</b>							
Balance at commencement of the period						(4,535,102)	(23,780,007)
(Loss) / Profit after tax						(22,815,660)	13,735,068
Balance of accumulated loss at end of the period						(27,350,762)	(10,044,939)
<b>(Loss) / Earnings per share - basic and diluted</b>	17					(0.82)	Restated 0.54

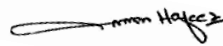
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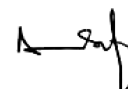
Chairman



Director



Director



Chief Executive Officer

Condensed Interim Statement of Comprehensive Income (Unaudited)

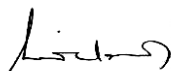
For the quarter and six month period ended June 30, 2012

	For the quarter ended		For the six month period ended	
	June 30, 2012	June 30, 2011	June 30, 2012	June 30, 2011
	----- Rupees -----			
(Loss) / Profit for the period	(8,467,258)	6,333,540	(22,815,660)	13,735,068
Other comprehensive income	-	-	-	-
<b>Total comprehensive (loss) / income for the period</b>	<b>(8,467,258)</b>	<b>6,333,540</b>	<b>(22,815,660)</b>	<b>13,735,068</b>

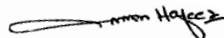
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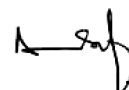
Chairman



Director



Director

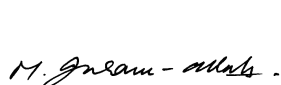


Chief Executive Officer

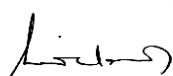
Condensed Interim Statement of Changes in Equity (Unaudited)  
For the six month period ended June 30, 2012

	Paid-up share capital	Revenue reserves		Total
		Accumulated loss	General reserve	
----- Rupees -----				
Balance as at January 01, 2011	200,000,000	(23,780,007)	20,000,000	196,219,993
<i>Changes in equity for the six month period ended June 30, 2010</i>				
Issue of right shares during the period	50,000,000	-	-	50,000,000
Total comprehensive income for the period	-	13,735,068	-	13,735,068
Balance as at June 30, 2011	250,000,000	(10,044,939)	20,000,000	259,955,061
<i>Changes in equity for the six month period ended December 31, 2011</i>				
Total comprehensive income for the period	-	5,509,837	-	5,509,837
<b>Balance as at January 01, 2012</b>	<b>250,000,000</b>	<b>(4,535,102)</b>	<b>20,000,000</b>	<b>265,464,898</b>
<i>Changes in equity for the six month period ended June 30, 2012</i>				
Issue of right shares during the period	50,000,000	-	-	50,000,000
Total comprehensive income for the period	-	(22,815,660)	-	(22,815,660)
<b>Balance as at June 30, 2012</b>	<b>300,000,000</b>	<b>(27,350,762)</b>	<b>20,000,000</b>	<b>292,649,238</b>

The annexed notes from 1 to 18 form an integral part of this condensed interim financial information.



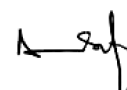
Chairman



Director



Director



Chief Executive Officer

Condensed Interim Statement of Cash Flow (Unaudited)  
For the six month period ended June 30, 2012

<b>OPERATING ACTIVITIES</b>	<b>June 30, 2012</b>	<b>June 30, 2011</b>
	----- (Rupees) -----	
<i>a) Underwriting activities</i>		
Premiums received	268,765,215	286,778,056
Reinsurance premium paid	(34,785,856)	(63,312,633)
Claims paid	(148,095,572)	(188,734,647)
Reinsurance and other recoveries received	14,348,991	61,986,570
Commissions paid	(45,992,689)	(40,400,496)
Commissions received	15,280,115	16,492,384
Net cash flows from underwriting activities	<u>69,520,204</u>	<u>72,809,234</u>
<i>b) Other operating activities</i>		
Income tax paid	(1,321,047)	(3,012,085)
General management expenses paid	(73,955,823)	(94,946,132)
Loans refunded	319,260	50,989
Net cash flows (used in) other operating activities	<u>(74,957,610)</u>	<u>(97,907,228)</u>
<b>Total cash used in operating activities</b>	<b>(5,437,406)</b>	<b>(25,097,994)</b>
<b>INVESTING ACTIVITIES</b>		
Profit / Return received	4,529,360	5,557,157
Rentals received	750,000	750,000
Payments for investments	(6,798,166)	(169,974,953)
Proceeds from disposal of investments	10,216,176	125,624,848
Purchase of investment properties	-	(25,321,435)
Fixed capital expenditure	(1,185,951)	(14,877,455)
Proceeds from disposal of fixed assets	522,000	2,030,000
<b>Total cash flows from / (used in) investing activities</b>	<b>8,033,419</b>	<b>(76,211,838)</b>
<b>FINANCING ACTIVITIES</b>		
Amount received against issue of right shares	50,000,000	50,000,000
Financial charges paid	(277,753)	(125,735)
Lease payments	(335,740)	(699,061)
<b>Total cash flows from financing activities</b>	<b>49,386,507</b>	<b>49,175,204</b>
<b>Net cash flows from / (used in) all activities</b>	<b>51,982,520</b>	<b>(52,134,628)</b>
Cash and cash equivalents at beginning of the period	26,323,815	136,970,219
<b>Cash and cash equivalents at end of the period</b>	<b>78,306,335</b>	<b>84,835,591</b>

Condensed Interim Statement of Cash Flow (Unaudited)

For the six month period ended June 30, 2012

	June 30, 2012	June 30, 2011
	(Rupees)	
	-----	-----
<b>Reconciliation to profit and loss account</b>		
Operating cash flows	(5,437,406)	(25,097,994)
Depreciation expense	(8,515,297)	(5,655,689)
Gain on disposal of fixed assets	294,668	975,837
Amortization of gains on assets under sale and lease back	-	183,048
Taxes paid	1,321,047	3,012,085
Financial charges	(277,753)	(125,735)
Increase in assets other than cash	105,126,363	176,830,219
Increase in liabilities	(125,735,164)	(147,759,722)
Investment and other income	10,407,882	14,197,656
Provision for tax	-	(2,824,636)
<b>(Loss) / Profit after taxation</b>	<b>(22,815,660)</b>	<b>13,735,068</b>

**Definition of cash**

Cash comprises cash in hand, policy stamps, cheques in hand, bank balances and other deposits which are readily convertible to cash and which are used in the cash management function on a day-to-day basis.

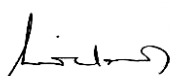
Cash for the purpose of the Statement of Cash Flows consists of:

	June 30, 2012	June 30, 2011
	(Rupees)	
	-----	-----
<b>Cash and other equivalents</b>		
- Cash in hand	76,958	131,390
<b>Current and saving accounts</b>		
- Current accounts	43,843,873	78,715,608
- Savings accounts	34,385,504	5,988,593
	<b>78,229,377</b>	<b>84,704,201</b>
	<b>78,306,335</b>	<b>84,835,591</b>

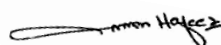
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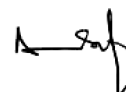
Chairman



Director



Director



Chief Executive Officer

Condensed Interim Statement of Premiums (Unaudited)  
For the quarter and six month period ended June 30, 2012

Business underwritten inside Pakistan

Class	Quarter ended June 30,									2012	2011
	Premium written a	Unearned premium reserve		*Premium earned d=a+b-c	Reinsurance ceded e	Prepaid reinsurance premium ceded		Reinsurance expense h=e+f-g	Net premium revenue		
		Opening b	Closing c			Opening f	Closing g		i=d-h		
Rupees											
<b>Direct and Facultative</b>											
Fire and property damage	63,234,968	43,172,690	78,646,788	27,760,870	21,437,481	20,627,575	30,211,415	11,853,641	<b>15,907,229</b>	11,740,795	
Marine, aviation and transport	11,468,415	9,723,225	5,377,088	15,814,552	5,724,748	4,770,391	2,424,308	8,070,831	<b>7,743,721</b>	4,533,033	
Motor	76,248,346	128,510,358	139,831,906	64,926,798	1,790,001	3,216,626	3,418,502	1,588,125	<b>63,338,673</b>	65,112,280	
Accident and health	60,290,582	39,549,732	75,866,112	23,974,202	-	55,254	21,838	33,416	<b>23,940,786</b>	27,282,681	
Others	17,644,718	43,661,434	36,555,251	24,750,901	16,271,016	19,394,945	23,522,283	12,143,678	<b>12,607,223</b>	7,278,093	
<b>Total</b>	<b>228,887,029</b>	<b>264,617,439</b>	<b>336,277,145</b>	<b>157,227,323</b>	<b>45,223,246</b>	<b>48,064,791</b>	<b>59,598,346</b>	<b>33,689,691</b>	<b>123,537,632</b>	<b>115,946,882</b>	

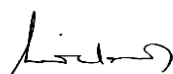
Class	Six month period ended June 30,									2012	2011
	Premium written a	Unearned premium reserve		*Premium earned d=a+b-c	Reinsurance ceded e	Prepaid reinsurance premium ceded		Reinsurance expense h=e+f-g	Net premium revenue		
		Opening b	Closing c			Opening f	Closing g		i=d-h		
Rupees											
<b>Direct and Facultative</b>											
Fire and property damage	77,105,718	57,352,764	78,646,788	55,811,694	27,518,364	26,333,282	30,211,415	23,640,231	<b>32,171,463</b>	23,620,529	
Marine, aviation and transport	35,485,288	5,293,162	5,377,088	35,401,362	17,248,502	1,737,141	2,424,308	16,561,335	<b>18,840,027</b>	15,207,478	
Motor	152,599,379	119,518,966	139,831,906	132,286,439	3,580,002	2,934,000	3,418,502	3,095,500	<b>129,190,939</b>	131,080,314	
Accident and health	84,897,720	44,498,815	75,866,112	53,530,423	-	398,747	21,838	376,909	<b>53,153,514</b>	47,922,017	
Others	31,270,650	55,843,081	36,555,251	50,558,480	22,903,460	25,255,461	23,522,283	24,636,638	<b>25,921,842</b>	14,190,918	
<b>Total</b>	<b>381,358,755</b>	<b>282,506,788</b>	<b>336,277,145</b>	<b>327,588,398</b>	<b>71,250,328</b>	<b>56,658,631</b>	<b>59,598,346</b>	<b>68,310,613</b>	<b>259,277,785</b>	<b>232,021,257</b>	

\* This includes administrative surcharge collected from customers along with premium but have not been deferred as this surcharge is levied to recover the administrative cost relating to policies issued during the period.

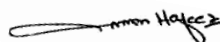
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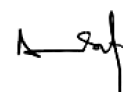
Chairman



Director



Director



Chief Executive Officer

Condensed Interim Statement of Claims (Unaudited)  
For the quarter and six month period ended June 30, 2012

Business underwritten inside Pakistan

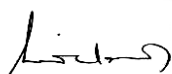
Class	Quarter ended June 30,								2012	2011
	Claims paid a	Outstanding claims		Claims expense d=a+c-b	Reinsurance and other recoveries received e	Reinsurance and other recoveries against outstanding claims		Reinsurance and other recoveries revenue (net) h=e+g-f	Net claims expense	
		Opening b	Closing c			Opening f	Closing g		i=d-h	
Rupees										
<b>Direct and Facultative</b>										
Fire and property damage	1,195,448	14,104,937	14,047,898	1,138,409	137,632	6,848,034	6,257,437	(452,965)	<b>1,591,374</b>	399,809
Marine, aviation and transport	813,372	6,139,357	9,306,408	3,980,423	432,106	1,900,123	4,860,470	3,392,453	<b>587,970</b>	1,028,445
Motor	40,034,949	123,278,715	120,064,867	36,821,101	8,520,983	4,545,000	-	3,975,983	<b>32,845,118</b>	29,025,757
Accident and health	38,433,008	20,679,806	6,899,320	24,652,522	-	2,586	2,586	-	<b>24,652,522</b>	21,331,883
Others	1,077,383	18,567,479	33,569,335	16,079,239	333,663	11,828,431	12,826,668	1,331,900	<b>14,747,339</b>	10,134,894
<b>Total</b>	<b>81,554,160</b>	<b>182,770,294</b>	<b>183,887,828</b>	<b>82,671,694</b>	<b>9,424,384</b>	<b>25,124,174</b>	<b>23,947,161</b>	<b>8,247,371</b>	<b>74,424,323</b>	<b>61,920,788</b>

Class	Six month period ended June 30,								2012	2011
	Claims paid a	Outstanding claims		Claims expense d=a+c-b	Reinsurance and other recoveries received e	Reinsurance and other recoveries against outstanding claims		Reinsurance and other recoveries revenue (net) h=e+g-f	Net claims expense	
		Opening b	Closing c			Opening f	Closing g		i=d-h	
Rupees										
<b>Direct and Facultative</b>										
Fire and property damage	6,215,383	14,283,747	14,047,898	5,979,534	4,329,532	9,895,658	6,257,437	691,311	<b>5,288,223</b>	897,485
Marine, aviation and transport	2,082,833	3,602,935	9,306,408	7,786,306	762,166	1,842,847	4,860,470	3,779,789	<b>4,006,517</b>	1,374,363
Motor	90,194,793	107,914,140	120,064,867	102,345,520	17,683,050	-	-	17,683,050	<b>84,662,470</b>	72,172,681
Accident and health	53,604,561	2,208,451	6,899,320	58,295,430	-	2,586	2,586	-	<b>58,295,430</b>	48,934,308
Others	6,825,692	18,398,250	33,569,335	21,996,777	2,401,940	10,978,479	12,826,668	4,250,129	<b>17,746,648</b>	735,311
<b>Total</b>	<b>158,923,262</b>	<b>146,407,523</b>	<b>183,887,828</b>	<b>196,403,567</b>	<b>25,176,688</b>	<b>22,719,570</b>	<b>23,947,161</b>	<b>26,404,279</b>	<b>169,999,288</b>	<b>124,114,148</b>

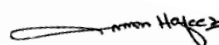
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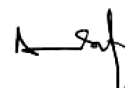
Chairman



Director



Director



Chief Executive Officer

Condensed Interim Statement of Expenses (Unaudited)  
For the quarter and six month period ended June 30, 2012


Business underwritten inside Pakistan

Class	Quarter ended June 30,								2012	2011
	Commission paid / payable	Deferred commission		Net commission expense	Management expenses	Underwriting expenses	* Commission from reinsurers	Net underwriting expense		
	a	Opening	Closing	d=a+b-c	e	f=d+e	g	h=f-g		
----- Rupees -----										
<b>Direct and Facultative</b>										
Fire and property damage	6,816,384	13,696,423	13,095,362	7,417,445	2,943,352	10,360,797	3,472,142	<b>6,888,655</b>	4,384,213	
Marine, aviation and transport	2,846,544	2,709,513	1,389,682	4,166,375	1,458,003	5,624,378	2,030,209	<b>3,594,169</b>	2,395,114	
Motor	8,202,960	18,613,254	18,092,860	8,723,354	11,728,351	20,451,705	-	<b>20,451,705</b>	21,070,055	
Accident and health	3,267,280	3,314,934	4,692,811	1,889,403	4,467,302	6,356,705	113,073	<b>6,243,632</b>	7,375,203	
Others	1,608,170	6,923,548	5,086,930	3,444,788	2,336,105	5,780,893	1,958,903	<b>3,821,990</b>	969,859	
<b>Total</b>	<b>22,741,338</b>	<b>45,257,672</b>	<b>42,357,645</b>	<b>25,641,365</b>	<b>22,933,113</b>	<b>48,574,478</b>	<b>7,574,327</b>	<b>41,000,151</b>	<b>36,194,444</b>	

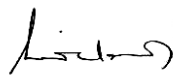
Class	Six month period ended June 30,								2012	2011
	Commission paid / payable	Deferred commission		Net commission expense	Management expenses	Underwriting expenses	* Commission from reinsurers	Net underwriting expense		
	a	Opening	Closing	d=a+b-c	e	f=d+e	g	h=f-g		
----- Rupees -----										
<b>Direct and Facultative</b>										
Fire and property damage	11,192,711	17,147,051	13,095,362	15,244,400	5,692,369	20,936,769	6,883,981	<b>14,052,788</b>	8,974,409	
Marine, aviation and transport	9,300,171	1,627,695	1,389,682	9,538,184	3,333,525	12,871,709	4,158,406	<b>8,713,303</b>	6,919,954	
Motor	19,165,350	16,821,798	18,092,860	17,894,288	22,858,845	40,753,133	-	<b>40,753,133</b>	41,055,547	
Accident and health	4,885,812	4,368,638	4,692,811	4,561,639	9,404,901	13,966,540	113,073	<b>13,853,467</b>	12,649,526	
Others	3,167,566	7,784,296	5,086,930	5,864,932	4,586,571	10,451,503	4,124,655	<b>6,326,848</b>	1,541,486	
<b>Total</b>	<b>47,711,610</b>	<b>47,749,478</b>	<b>42,357,645</b>	<b>53,103,443</b>	<b>45,876,211</b>	<b>98,979,654</b>	<b>15,280,115</b>	<b>83,699,539</b>	<b>71,140,922</b>	

\* Commission from reinsurers is arrived at after taking the impact of the opening and closing balances of unearned commission.

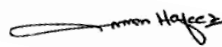
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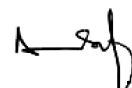
Chairman



Director



Director



Chief Executive Officer



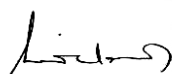
Condensed Interim Statement of Investment Income (Unaudited)  
For the quarter and six month period ended June 30, 2012

	For the quarter ended		For the six month period ended	
	June 30, 2012	June 30, 2011	June 30, 2012	June 30, 2011
	----- Rupees -----			
<b>Income from trading investments - net</b>				
Capital loss on sale of held for trading investments	-	(5,413,599)	-	(6,915,821)
Dividend income	<b>1,028,909</b>	149,522	<b>1,028,909</b>	463,415
	<b>1,028,909</b>	(5,264,077)	<b>1,028,909</b>	(6,452,406)
<b>Income from non-trading investments</b>				
<i>Held to maturity</i>				
Return on other fixed income securities and bank deposits	<b>1,067,919</b>	603,696	<b>1,194,997</b>	1,150,361
<i>Available for sale</i>				
Dividend income	<b>1,018,803</b>	1,128,902	<b>2,386,729</b>	3,883,177
	<b>2,086,722</b>	1,732,598	<b>3,581,726</b>	5,033,538
(Loss) / Gain on sale of non-trading investments (available-for-sale)	<b>(13,989)</b>	437,076	<b>(13,989)</b>	276,110
Unrealized (loss) / gain on revaluation of held for trading investments	<b>(1,560,400)</b>	5,476,080	<b>5,602,905</b>	5,647,704
Income from reverse repo transactions in listed equity securities	-	4,290,209	-	8,179,651
Investment related expenses	<b>(459,959)</b>	(806,354)	<b>(951,586)</b>	(1,003,662)
<b>Net investment income</b>	<b>1,081,283</b>	5,865,532	<b>9,247,965</b>	11,680,935

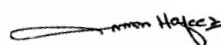
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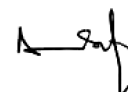
Chairman



Director



Director



Chief Executive Officer

## **1 STATUS AND NATURE OF BUSINESS**

Shaheen Insurance Company Limited (the Company) was incorporated in March 1995 under the Companies Ordinance, 1984, as a Public Company and obtained certificate of commencement of business in July 1995. It was registered with the Controller of Insurance in November 1995 to carry out non-life insurance business comprising fire, marine, motor, aviation, engineering, transportation etc. The shares of the Company are listed on Karachi, Lahore and Islamabad Stock Exchanges.

Its registered office is located at 10th Floor, Shaheen Commercial Complex, Karachi.

## **2 STATEMENT OF COMPLIANCE**

This condensed interim financial report of the company for the six month period ended June 30, 2012 has been prepared in accordance with the requirements of the International Accounting Standard 34 – (IAS 34): Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002 have been followed.

This condensed interim financial information not include all the disclosure required for annual financial statements and these interim condensed financial report should be read in conjunction with the annual financial statements of the Company for the year ended December 31, 2011.

This condensed interim financial information is unaudited but has been reviewed by the external auditors of the Company.

## **3 BASIS OF PRESENTATION**

This condensed interim financial information has been prepared under the historical cost convention, except that 'held to maturity' investments are stated at amortised cost and investment 'at fair value through profit or loss – held for trading investments' are stated at fair value.

This condensed interim financial information has been prepared following accrual basis of accounting except for cash flow information.

This condensed interim financial information has been prepared and presented in Pakistani rupees, which is the Company's functional and presentation currency.

## **4 SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended December 31, 2011.

## **5 ESTIMATES AND JUDGMENTS**

The preparation of condensed interim financial report requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing this condensed interim financial information, the significant judgments made by management in applying the accounting policies and the key sources of estimation uncertainty were the same as those applied to the financial statements as at and for the year ended December 31, 2011.

## 6 FINANCIAL AND INSURANCE RISK MANAGEMENT

The insurance risk management objectives and policies are consistent with those disclosed in the financial statements of the Company for the year ended December 31, 2011.

## 7 SHARE CAPITAL AND RESERVES

### 7.1 Authorised share capital

June 30, 2012	December 31, 2011		June 30, 2012	December 31, 2011
Number of shares			----- Rupees -----	
<u>30,000,000</u>	<u>30,000,000</u>	Ordinary shares of Rs. 10 each	<u>300,000,000</u>	<u>300,000,000</u>

### 7.2 Issued, subscribed and paid-up capital

June 30, 2012	December 31, 2011		June 30, 2012	December 31, 2011
Number of shares			----- Rupees -----	
		Ordinary shares of Rs. 10 each fully paid in cash		
<b>13,000,000</b>	8,000,000	As at January 01,	<b>130,000,000</b>	80,000,000
<b>5,000,000</b>	5,000,000	Issued during the period	<b>50,000,000</b>	50,000,000
<b>18,000,000</b>	13,000,000		<b>180,000,000</b>	130,000,000
		Ordinary shares of Rs. 10 each issued as fully paid bonus shares		
<u>12,000,000</u>	<u>12,000,000</u>		<u>120,000,000</u>	<u>120,000,000</u>
<u>30,000,000</u>	<u>25,000,000</u>		<u>300,000,000</u>	<u>250,000,000</u>

During the period, Board of Directors of the Company in its meeting held on February 07, 2012 resolved to issue right shares in the ratio of 1 right share for every 5 right share at Rs. 10 per share which has been fully subscribed by the shareholders & underwriters and the Company has issued the shares accordingly.

## 8 OTHER CREDITORS AND ACCRUALS

	June 30, 2012	December 31, 2011
	----- Rupees -----	
Amount payable to policy holders in respect of cancelled policies	2,921,044	5,207,024
Federal insurance fee payable	791,016	-
Federal excise duty payable	19,382,192	18,333,360
Withholding tax payable	2,340,881	1,891,592
Workers welfare fund payable	815,074	815,074
Unearned rental income	33,520	331,158
Provident fund payable	68,123	418,976
Others	1,058,678	1,165,538
	<u>27,410,528</u>	<u>28,162,722</u>

## 9 CONTINGENCIES AND COMMITMENTS

### 9.1 CONTINGENCIES

The status of contingencies is same as disclosed in the financial statements for the year ended December 31, 2011.

### 9.2 COMMITMENTS

	Note	June 30, 2012	December 31, 2011
		----- Rupees -----	
Capital work in progress - intangible		<u>-</u>	<u>1,700,000</u>

## 10 OTHERS

Placements-un-secured	10.1	<u>95,643,105</u>	<u>-</u>
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**10.1** Last year, the Company carried out reverse repo transactions, with First Capital Equities Limited against shares of Media Times Limited (related party). However, upon maturity, the transaction was settled through acquisition of property under construction, which was classified under 'capital work in progress' at year end. During the period the Company has reversed the settlement and now the amount has been shown under 'others - placement' in the normal manner.

## 11 INVESTMENTS

### 11.1 Type of investments

		June 30, 2012	December 31, 2011
		----- Rupees -----	
<b>Held-to-maturity</b>			
Certificate of Investments		677,307	644,068
Term Finance Certificates	11.1.1	<u>545,000</u>	<u>545,000</u>
		<u>1,222,307</u>	<u>1,189,068</u>
<b>At fair value through profit or loss - Held for trading</b>			
		18,361,677	11,530,272
<b>Available-for-sale</b>			
Mutual Funds			
Open-end funds		<u>34,435,468</u>	<u>39,062,728</u>
		<u>54,019,452</u>	<u>51,782,068</u>

**11.1.1** As at June 30, 2012, the market value of Term Finance Certificate (TFC) was Rs. 0.520 million (December 31, 2011: Rs. 0.409 million) based on the rates quoted by Mutual Fund Association of Pakistan under SECP Circular 1 dated January 6, 2009.

**11.2** Market value of quoted available for sale securities is Rs. 34.646 million (December 31, 2011: Rs. 40 million).

**11.3** Had the Company adopted International Accounting Standard (IAS) 39 "Financial instruments-recognition and measurement" in respect of recognition of gain / (loss) on measurement of available for sale securities directly into equity, the investments of the Company would have been higher by Rs. 0.211 million (2011: Rs. 0.938 million) and the net equity would have increased by the same amount.

## 12 INVESTMENT PROPERTIES - at cost less accumulated depreciation

**12.1** Shop and Office Premises (leasehold properties) have been valued under the market value basis by Masud Associates (Private) Limited and M.J. Surveyors (Private) Limited. Market value of shop and office premises based on the valuations as of March 01, 2012, May 25, 2012 and February 02, 2012 amounted to Rs. 55.3 million, 25.9 million and 13 million (2010: February 21, 2011 and February 14, 2011 amounted to Rs.55 million and Rs. 12.53 million) respectively.

	June 30, 2012	December 31, 2011
	----- Rupees -----	
<b>13 PREMIUMS DUE BUT UNPAID - unsecured</b>		
Considered good	422,336,292	305,080,051
Considered doubtful	13,742,644	13,742,644
	<u>436,078,936</u>	<u>318,822,695</u>
Provision against doubtful debts	(13,742,644)	(13,742,644)
	<u>422,336,292</u>	<u>305,080,051</u>

#### 14 ADDITIONS AND DELETIONS IN FIXED ASSETS

Details of the cost of operating assets that have been acquired and disposed off during the six month period ended are as follows:

	June 30, 2012		June 30, 2011	
	Additions	Disposals	Additions	Disposals
	----- Rupees -----			
Furniture, fixtures and office equipment	1,007,451	345,000	2,511,062	-
Motor vehicles	178,500	849,500	12,366,393	2,568,130
	<u>1,185,951</u>	<u>1,194,500</u>	<u>14,877,455</u>	<u>2,568,130</u>

#### 15 TRANSACTIONS WITH RELATED PARTIES

The Company has related party relationship with its employees' provident fund, key management personnel, entities with substantial holdings in the Company and Companies with common directors.

Transactions with related parties during the period and balances with them as at the period end are as follows:

<i>Transactions and balances with associated companies</i>	Quarter ended		Six month period ended	
	June 30, 2012	June 30, 2011	June 30, 2012	June 30, 2011
	----- Rupees -----			
Insurance premium				
Balance at beginning of the period	197,761,458	140,169,752	208,834,074	136,592,081
Gross insurance premium written (including administrative surcharge, government levies and policies stamps)	87,487,986	106,848,725	93,990,946	124,782,341
Received / Adjusted during the period	(26,105,935)	(84,491,847)	(43,681,511)	(98,847,792)
Balance at end of the period	<u>259,143,509</u>	<u>162,526,630</u>	<u>259,143,509</u>	<u>162,526,630</u>
	Quarter ended		Six month period ended	
	June 30, 2012	June 30, 2011	June 30, 2012	June 30, 2011
	----- Rupees -----			
Insurance claim expense				
Outstanding claims at beginning of the period	15,665,728	14,767,940	14,509,098	16,799,137
Gross claim expense for the period	13,357,964	12,947,284	25,355,984	34,645,275
Claim paid during the period	(9,434,741)	(17,563,195)	(20,276,131)	(37,229,989)
Outstanding claims at end of the period	<u>19,588,951</u>	<u>10,152,029</u>	<u>19,588,951</u>	<u>14,214,423</u>

	Quarter ended		Six month period ended	
	June 30,	June 30,	June 30,	June 30,
	2012	2011	2012	2011
	----- Rupees -----		----- Rupees -----	
<b><i>Other transactions for the period with associated companies</i></b>				
Rental income - net	<u>375,000</u>	<u>375,000</u>	<u>750,000</u>	<u>750,000</u>
Rental expense	<u>1,265,829</u>	<u>1,036,800</u>	<u>2,229,120</u>	<u>1,976,861</u>
Brokerage, commission and advisory expenses	<u>-</u>	<u>624,673</u>	<u>-</u>	<u>680,775</u>
<b><i>Other balances with associated companies</i></b>				
			June 30,	December 31,
			2012	2011
			----- Rupees -----	
Sundry receivables			<u>-</u>	<u>2,413,692</u>
Premium received in advance			<u>2,708,069</u>	<u>917,676</u>
Advisory fee payable			<u>-</u>	<u>301,947</u>
Prepaid rent			<u>19,454,152</u>	<u>21,690,272</u>
Advance for the purchase of office premises (capital work in progress)			<u>34,750,008</u>	<u>135,789,930</u>
Security deposit			<u>4,923,000</u>	<u>4,147,200</u>
<b><i>Transactions for the period with other related parties</i></b>				
	Quarter ended		Six month period ended	
	June 30,	June 30,	June 30,	June 30,
	2012	2011	2012	2011
	----- Rupees -----		----- Rupees -----	
Contribution to the provident fund	<u>766,718</u>	<u>861,985</u>	<u>1,549,754</u>	<u>1,553,287</u>
Remuneration of key management personnel	<u>3,451,019</u>	<u>4,113,642</u>	<u>6,790,100</u>	<u>8,227,284</u>
Payable to provident fund			<u>774,877</u>	<u>753,703</u>

15.1 Insurance and claim related transactions with related parties are carried in normal course of business.

15.2 Remuneration to the key management personnel are in accordance with the terms of their employment.

15.3 Contribution to the provident fund is in accordance with the Company's staff services rules.

15.4 Other transactions are at agreed terms.

## 16 SEGMENT REPORTING

	Fire & Property Damage		Marine, Aviation & Transport		Motor		Accident and Health		Miscellaneous		Total	
	June 30, 2012	December 31, 2011	June 30, 2012	December 31, 2011	June 30, 2012	December 31, 2011	June 30, 2012	December 31, 2011	June 30, 2012	December 31, 2011	June 30, 2012	December 31, 2011
----- Rupees -----												
<b>SEGMENT ASSETS</b>												
Segment assets	127,903,790	122,755,402	59,111,409	43,326,201	456,250,833	349,107,212	163,654,850	141,984,410	88,501,318	87,140,967	895,422,200	744,314,192
Unallocated corporate assets											88,524,349	88,207,306
Total assets											983,946,549	832,521,498
<b>SEGMENT LIABILITIES</b>												
Segment liabilities	117,056,724	92,425,223	25,027,407	16,464,680	344,124,978	289,667,800	113,565,208	72,752,211	83,432,556	86,605,545	683,206,874	557,915,459
Unallocated corporate liabilities											8,090,437	9,141,141
Total liabilities											691,297,311	567,056,600
Capital expenditure	120,734	3,481,793	77,731	1,912,971	670,003	1,528,438	244,948	6,917,079	72,535	2,164,106	1,185,951	31,004,386
Depreciation / Amortisation	865,831	1,334,555	557,443	733,233	4,804,862	6,335,275	1,756,623	2,651,284	520,180	829,492	8,504,940	11,883,839

## 17 (LOSS) / EARNINGS PER SHARE - basic and diluted

	Quarter ended		Six month period ended	
	June 30, 2012	June 30, 2011	June 30, 2012	June 30, 2011
	----- Rupees -----		----- Rupees -----	
(Loss) / Profit for the period	<b>(8,467,258)</b>	6,333,540	<b>(22,815,660)</b>	13,735,068
	Number of Shares Restated		Number of Shares Restated	
Weighted average number of ordinary shares of Rs. 10 each	<b>30,000,000</b>	25,337,995	<b>27,668,998</b>	25,337,995
	----- Rupees -----		----- Rupees -----	
(Loss) / Earnings per share	<b>(0.28)</b>	0.25	<b>(0.82)</b>	0.54

17.1 The company has not issued any instrument which would dilute its basic earnings per share when exercised.

17.2 Weighted average number of ordinary shares and earning per share for the period ended to June 30, 2011 have been restated due to issuance of 5 million right shares during the period.

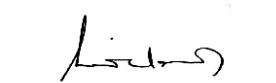
## 18 GENERAL

18.1 This condensed interim financial information was authorised for issue by the board of directors on September 3, 2012.

18.2 The figures have been rounded off to the nearest rupee.




Chairman



Director



Director



Chief Executive Officer